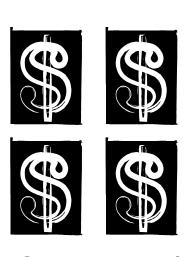
# Utah NonMetro Trends June 2003



**Utah Department of Workforce Services** *Current through June 2004* 



On average, workers in nonurban areas can expect to earn lower wages than statewide figures.

The wage rates in this publica-

tion show the entry-level and average wages for experienced workers.

Average wages combine figures for workers with 30 years of experience as well as those with three years of experience.

Workers entering an occupation for the first time should

use entry-level wages for decision-making purposes. Wages were collected by the Utah Department of Workforce Services between October 2001 and July 2002. For more information on occupational wages visit our web site:

http://jobs.utah.gov/wi

### **Fastest-Growing or Most Openings?**

### Fast-growing occupations might create only a few jobs!

### **Question:**

Should I pay the most attention to occupations with the most new openings or those that are the "fastest growing?"



### Answer:

Job growth can be measured by the percent change and the numeric change. The fastestgrowing occupations do not necessarily provide the largest number of jobs. In fact, an occupation with a large number of existing workers and a small growth rate may produce many more openings than a smaller occupation with a faster growth rate.



For example, the rate of growth for paralegals may be twice that of nurses. But, there are 10 times as many nursing openings as paralegal openings. Generally, it's best to concentrate on occupations with the most openings. However, often when occupations are growing rapidly, there may be short-term shortages of workers. Further research would be necessary! Don't think that a rapidly growing occupation is the sure road to job-seeking success.



Training levels describe how *most* workers become proficient in their occupations.

### Bachelor's Degree or Higher

This category includes professional degrees (such as law and medicine), doctoral degrees, master's degrees, bachelor's degrees, and work experience in an occupation require a bachelor's or higher degree (such as managers).

### Associate's Degree or Applied Technology

Associates degrees usually require at least two years of full-time academic schooling after high school. Many of these occupations are health related. Occupations in the vocational training category generally require completion of applied technology training programs or courses that do not result in a degree. Program lengths vary greatly and can lead to certification or a diploma. Some of these occupations require a license.

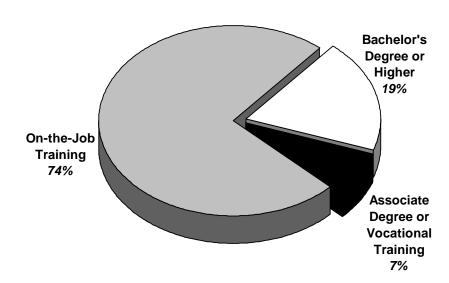
### **On-the-Job Training**

These occupations typically require from just a few days or weeks training to more than 12 months of on-the-job training or combined work experience and formal classroom instruction before workers develop skill needed for average job performance. Training can include watching experienced workers.

Trainees can be given progressively more difficult assignments as they show their mastery of lower-level skills.

These positions can be separated into three levels—long-term (12 or more months), moderate-term (one to 12 months) or short-term (a few days to several weeks).

### Utah NonMetro New Jobs by Training Level 2000-2010



# Bachelor's Degree or Higher



Most Openings (100 or More Openings per Year)	Average Hourly Wage		Training
	Entry	Average	Level
Elementary School Teachers, Ex Special Education	\$28,440	\$37,187 *	Bachelor's
General and Operations Managers	\$12.70	\$25.60	Experience & Degree
Secondary School Teachers, Ex Special/Voc Education	\$27,240	\$35,762 *	Bachelor's
More Openings			
(50 to 99 Openings per Year)	Average Hourly Wage		Training
	Fntry	Average	l evel

	Entry	Average	Level	
Middle School Teachers, Ex Special/Vocl Education	\$29,030	\$41,602 *	Bachelor's	
Recreation Workers	\$6.90	\$10.30	Bachelor's	
Lots of Openings				
(30 to 49 Openings per Year)	Average	Hourly Wage	Training	
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(30 to 49 Openings per Year)	Average	Hourly Wage	Training	
	Entry	Average	Level	
Educational, Vocational, and School Counselors	\$11.70	\$17.40	Master's	
Chief Executives	\$14.90	\$36.10	Experience & Degree	
Accountants and Auditors	\$12.30	\$20.20	Bachelor's	
Pharmacists	\$30.40	\$36.70	Professional Degree	
Engineering Teachers, Postsecondary	NA	NA	Doctoral	
Financial Managers	\$15.90	\$28.00	Experience & Degree	
Administrative Services Managers	\$10.60	\$24.00	Experience & Degree	
Insurance Sales Agents	\$10.70	\$18.00	Bachelor's	
Special Education Teachers, Preschl/Kinder/Elementary	\$28,710	\$36,694 *	Bachelor's	
Construction Managers	\$16.60	\$24.50	Bachelor's	

\*Annual Wages







## Associate Degree or Post High School Vocational Training

More Openings			
(50 to 99 Openings per Year)	Average	Hourly Wage	Training
	Entry	Average	Level
Registered Nurses	\$15.30	\$19.80	Associate
Automotive Service Technicians and Mechanics	\$8.50	\$13.90	Vocational
Lots of Openings			
(30 to 49 Openings per Year)	Average	Hourly Wage	Training
	Entry	Average	Level

(30 to 49 Openings per Year)	Average Hourly Wage		Training
	Entry	Average	Level
Computer Support Specialists	\$8.90	\$14.90	Associate
Welders, Cutters, Solderers, and Brazers	\$10.20	\$14.00	Vocational
Emergency Medical Technicians and Paramedics	\$7.50	\$9.40	Vocational
Hairdressers, Hairstylists, and Cosmetologists	\$6.60	\$9.20	Vocational
Bus/Truck Mechanics and Diesel Engine Specialists	\$11.10	\$15.00	Vocational
Forest and Conservation Technicians	\$9.40	\$12.80	Associate
Licensed Practical and Licensed Vocational Nurses	\$9.00	\$11.90	Vocational
Fitness Trainers and Aerobics Instructors	\$8.50	\$13.00	Vocational
Medical Secretaries	\$8.50	\$11.60	Vocational

Source: Utah Department of Workforce Services.



"But, the occupation I want isn't listed here. . ."

"I want more information . . ."

"You don't show the exact number of openings for the jobs listed in the chart. . ."



Not to worry. . . you can find detailed information on the demand for many more Utah occupations on our website: <a href="http://jobs.utah.gov/wi.">http://jobs.utah.gov/wi.</a>

Just click on the "Career Exploration" button on the left-hand side of the page. Here, you'll be able to look at a full table of projections for hundreds of occupations in Utah. Jobs are also sorted by training level, fastest-growing, most new openings, wages, etc.

All this information is just a few mouse clicks away. . .

### On-the-Job Training



(100 or More Openings per Year)	Average Hourly Wage		Training	
	Entry	Average	Level	
Cashiers	\$6.00	\$6.90	Short	
Retail Salespersons	\$6.10	\$8.80	Short	
Combined Food Preparation/Serving Wkrs, Inc Fast Food	\$6.00	\$7.00	Short	
Waiters and Waitresses	\$6.00	\$7.50	Short	
Teacher Assistants	\$15,440	\$19,718 *	Short	
Truck Drivers, Heavy and Tractor-Trailer	\$10.30	\$16.40	Moderate	
Maids and Housekeeping Cleaners	\$6.00	\$7.40	Short	
Office Clerks, General	\$6.70	\$9.20	Short	
Food Preparation Workers	\$6.00	\$7.50	Short	
Janitors/Cleaners, Ex Maids/Housekeeping Cleaners	\$6.20	\$9.20	Short	
Stock Clerks and Order Fillers	\$6.70	\$9.80	Short	
First-Line Sups/Mngrs Construction/Extraction Workers	\$14.40	\$19.90	Related Experience	
Carpenters	\$10.50	\$14.10	Long	
First-Line Supervisors/Managers of Retail Sales Workers	\$14.40	\$19.90	Related Experience	
Customer Service Representatives	\$8.50	\$10.20	Moderate	
Laborers and Freight, Stock, and Material Movers, Hand	\$6.10	\$8.70	Short	
Landscaping and Groundskeeping Workers	\$7.10	\$9.10	Short	

More Openings			
(50 to 99 Openings per Year)	Average Hourly Wage		Training
	Entry	Average	Level
Nursing Aides, Orderlies, and Attendants	\$7.30	\$8.30	Short
Receptionists and Information Clerks	\$6.60	\$8.80	Short
Hotel, Motel, and Resort Desk Clerks	\$6.50	\$8.00	Short
Vocational Education Teachers, Postsecondary	NA	NA	Related Experience
Social and Human Service Assistants	\$6.70	\$9.50	Moderate
Secretaries, Except Legal, Medical, and Executive	\$7.90	\$10.80	Moderate
Bus Drivers, School	\$9.20	\$12.50	Short
First-Line Sups/Mngrs Office/Admin Support Workers	\$10.10	\$15.50	Related Experience
Police and Sheriff's Patrol Officers	\$11.40	\$15.30	Long
Farmers and Ranchers	NA	NA	Long
Bookkeeping, Accounting, and Auditing Clerks	\$8.10	\$11.50	Moderate
Team Assemblers	NA	NA	Moderate
Cooks, Fast Food	\$5.90	\$6.20	Short
Counter Attendants, Cafeteria/Food Con/Coffee Shop	\$5.90	\$6.60	Short
Child Care Workers	\$5.90	\$7.40	Short

<sup>\*</sup>Annual Wages

More Openings				
(50 to 99 Openings per Year)	Average Hourly Wage		Training	
	Entry	Average	Level	
First-Line Sups/Mngrs Food Preparation/Serving Workers	\$7.50	\$11.00	Related Experience	
Maintenance and Repair Workers, General	\$8.60	\$13.60	Long	
Packers and Packagers, Hand	\$6.00	\$8.00	Short	
Interviewers, Except Eligibility and Loan	\$6.00	\$6.80	Short	
First-Line Sups/Mngrs Production/Operating Workers	\$10.40	\$18.70	Related Experience	
Cooks, Institution and Cafeteria	\$6.60	\$9.00	Long	
Cooks, Restaurant	\$6.70	\$8.50	Long	
Fire Fighters	\$7.40	\$11.20	Long	
Executive Secretaries and Administrative Assistants	\$10.60	\$17.20	Moderate	
Operating Engineers/Other Construction Equip Operators	\$12.30	\$15.60	Moderate	
Sales Reps, Whlsl/Manu, Ex Tech/Scientific Products	\$9.80	\$17.70	Moderate	
Construction Laborers	\$7.70	\$10.60	Moderate	
Counter and Rental Clerks	\$6.10	\$9.00	Short	
Truck Drivers, Light or Delivery Services	\$7.40	\$11.10	Short	
Tellers	\$7.80	\$8.80	Short	

Lots of Openings			
(30 to 49 Openings per Year)	Average Hourly Wage		Training
	Entry	Average	Level
Food Service Managers	\$8.60	\$12.90	Related Experience
Electricians	\$11.90	\$17.40	Long
Dental Assistants	\$8.60	\$9.80	Moderate
Telemarketers	\$7.50	\$9.10	Short
Hosts/Hostesses, Restaurant, Lounge, and Coffee Shop	\$6.00	\$6.90	Short
Dishwashers	\$6.00	\$6.50	Short
First-Line Sups/Mngrs Mechanics/Installers/Repairers	\$13.10	\$21.20	Related Experience
First-Line Sups/Mngrs Housekeeping/Janitorial Workers	\$8.40	\$12.80	Related Experience
Cabinetmakers and Bench Carpenters	\$7.70	\$10.90	Long
Correctional Officers and Jailers	\$11.90	\$14.50	Moderate
Painters, Construction and Maintenance	\$9.50	\$13.90	Moderate
Pharmacy Technicians	\$8.40	\$10.60	Moderate
Postal Service Mail Carriers	\$14.60	\$17.80	Short
HelpersProduction Workers	\$7.50	\$10.30	Short
Amusement and Recreation Attendants	\$6.10	\$8.50	Short
Cooks, Short Order	\$6.10	\$7.00	Short
Security Guards	\$8.00	\$11.90	Short
Shipping, Receiving, and Traffic Clerks	\$8.00	\$11.10	Short
Dining Room/Cafeteria Attendants/Bartender Helpers	\$6.10	\$6.60	Short
HelpersCarpenters	\$7.40	\$8.60	Short
Library Technicians	\$7.50	\$10.30	Short
Packaging and Filling Machine Operators and Tenders	\$7.10	\$9.80	Short
Bartenders	\$6.10	\$8.20	Short

# Supply-side conomics

Just because an occupation is listed in this publication, doesn't mean jobs will be easy to find! These openings cover only the "demand" for occupations. Every good economist knows, you also need to look at the supply-side of the equation. In other words, you need to know the supply of workers available to work in that occupation. Unfortunately, that isn't easy. There's not much supplyside data available.

An occupation may create hundreds of new openings a year. BUT, if thousands of workers are qualified for those positions, a bunch of people won't be able to find work in that career!

In other words, look at the supply of labor for a particular occupation—not just the demand data you find in this publication. We do have some figures on the number of people completing certain programs at public institutions. However, that excludes many, many qualified workers.

So, you'll have to do your homework! Check with people already employed in the occu-

pation and employers who hire that occupation to determine whether there is an over- or under-supply of workers.

In addition, some information on shortages and surpluses can be found in the *Occupational Outlook Handbook*, 2000-2010 published by the U.S Bureau of Labor Statistics. You can access the occupation you are interested in at this website: <a href="http://www.bls.gov/oco">http://www.bls.gov/oco</a> by using the "search" or "index" buttons.



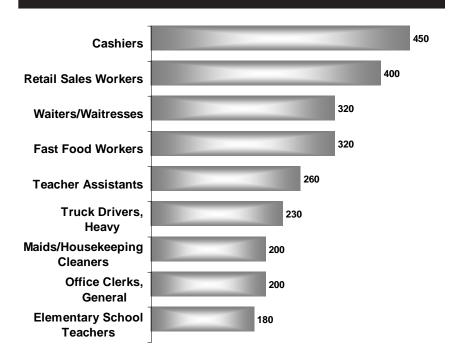


Utah Department of Workforce Services: <a href="http://jobs.utah.gov/wi/occi.asp">http://jobs.utah.gov/wi/occi.asp</a>
Bureau of Labor Statistics: <a href="http://www.bls.gov/bls/occupation.htm">http://www.bls.gov/bls/occupation.htm</a>
O\*Net—Occupational Information Network: <a href="http://online.onetcenter.org/">http://online.onetcenter.org/</a>
Career Information for Kids: <a href="http://www.bls.gov/k12/html/edu\_over.htm">http://www.bls.gov/k12/html/edu\_over.htm</a>
Looking for a job in Utah: <a href="http://jobs.utah.gov/jobseeker/jsservices.asp">http://jobs.utah.gov/jobseeker/jsservices.asp</a>

## Note:

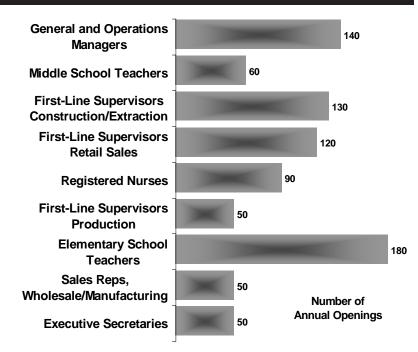
- X Some low-paying positions are among those with the most new openings—like occupations in the fast-food industry or retail sales. These are large occupations to begin with. In addition, replacement needs are high because workers typically move on to other occupations.
- X Occupations in healthcare show faster than average growth. Aging baby-boomers will require more medical attention in years to come.
- X Despite a shortterm decline in "tech" industries, computer-related occupations will be among the fastest growing occupations in the long term.

### Occupations with Most Utah NonMetro Openings 2000-2010



Source: Utah Department of Workforce Services.

### Highest Paying Utah NonMetro Occupations with 50 or More Annual Openings 2000-2010



## What are these Jobs, Anyway?

Some bureaucrats thought up these occupational groups. If you aren't an occupational data junkie, they might be unintelligible. Here's some "regular quy" definitions:

Office and Administrative Support: Secretarial and clerical jobs.

**Sales and Related:** Jobs where you sell something: cashiers, sales clerks, commission sales, telemarketers, etc.

**Food Preparation and Serving:** Cooks, chefs, fast food workers, waitresses/waiters, etc.

**Construction and Extraction:** Construction and mining jobs

**Education, Training, and Library:** Teachers, professors, trainers, librarians, etc.

**Management:** "The boss"— doesn't include the first level of supervision.

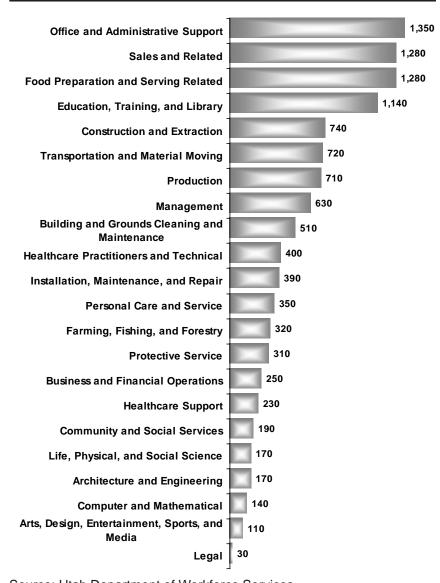
Healthcare Practitioners and Technical: Doctors, nurses, dentists, health technicians, etc.

#### Computer and Mathematical:

Programmers, software engineers, database manager, LAN administrators, mathematicians, statisticians, etc.

**Building Grounds Cleaning** and **Maintenance:** Janitors, maids, housekeepers, grounds maintenance, etc.

### Utah NonMetro Major Groups Annual Average Openings 2000-2010









Installation, Maintenance and Repair: Jobs where you install something or fix something.

Business and Financial Operations: Typically professional jobs which deal in business operations (like a human resource person) or financial operations (like an accountant).

Personal Care and Service: Barbers, hairstylists, funeral attendants, tour guides, child care workers, aerobics instructors, etc.

**Protective Service:** Police, guards, firefighters, etc.

Healthcare Support: Healthcare aides and orderlies (lower-skilled healthcare).

Art, Design, Entertainment, Sports, Media: Yup, just what it says.

Community and Social Services: Counselors, social workers, clergy.

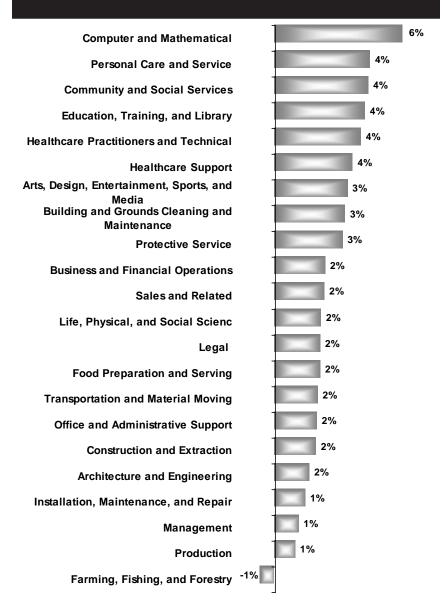
Architecture and Engineering: Architects and engineers.

Life, Physical and Social Science: Scientists of all sorts; biologists, physicists, astronomers, sociologists, political scientists, etc.

Farming, Fishing and Forestry: Farmers, fishers, and forest workers.

**Legal:** Lawyers, judges and their helpers.

### Utah NonMetro Major Groups Annual Average Growth 2000-2010

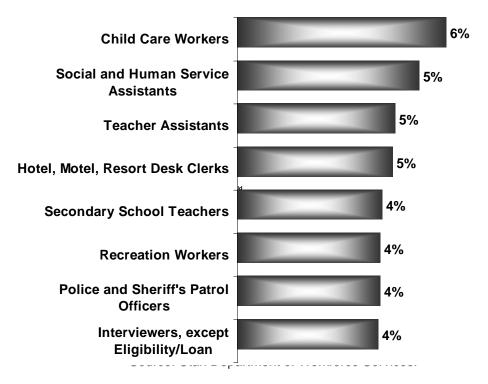


Source: Utah Department of Workforce Services.

## What's "NonMetro?"

In this publication, the "nonmetro" group includes Beaver, Box Elder, Cache, Carbon, Daggett, Duchesne, Emery, Garfield, Grand, Iron, Juab, Kane, Millard, Morgan, Piute, Rich, San Juan, Sanpete, Sevier, Summit, Tooele, Uintah, Wasatch, Washington, and Wayne counties.

### Fastest Growing Utah NonMetro Occupations wiith 100 or More Annual Openings, 2000-2010



Source: Utah Department of Workforce Services.

Workforce Information generates accurate, timely, and understandable data and analyses that provide knowledge of ever-changing workforce environments to inform sound planning and decision making

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